

FREE STEP-BY-STEP GUIDE

How to Get Global Costs Without the Overseas Sourcing Headaches

The exact system used by Alpine Elastomer Products to source custom plastic components overseas for 22 years — with consistent quality, on-time delivery, and zero burden on your team.

Presented by

Alpine Elastomer Products, LLC

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WHO THIS IS FOR

If You're a Purchasing Agent or Buyer at a US Manufacturing Company...

You already know the cost savings are out there. Overseas manufacturing can cut your component costs significantly compared to domestic suppliers. The problem isn't the savings — it's everything else that comes with it.

This guide is for you if you've ever experienced any of these:

- Received a shipment with 10% or more defective parts — and had to pay your own team to inspect every single one
- Waited weeks for a response from an overseas supplier, only to get a vague non-answer
- Had your production line go down because parts arrived late or short-shipped
- Paid for a "great price" overseas and watched the savings disappear in freight, rework, and emergency orders
- Had no visibility into whether your specs were actually being followed during production

THE 3 BIGGEST MISTAKES

Why Most Purchasing Agents Fail When Sourcing Overseas on Their Own

X Choosing Factories on Price Alone

The lowest quote almost always comes with the highest risk. Unvetted factories cut corners on materials, skip QC steps, and disappear when problems arise. A 15% cheaper price means nothing when you're scrapping 10% of every order.

X No Quality Control Before the Shipment Leaves

By the time parts arrive at your dock, it's too late. Without in-production audits and pre-shipment inspection, defects are baked into every order. Your only option is to inspect everything yourself — at your own labor cost.

X No Buffer Stock Strategy

Overseas lead times are unpredictable. A single port delay, holiday shutdown, or production issue can leave your line waiting weeks. Without reserve stock on hand, one disruption shuts down your entire operation.

THE ALPINE SYSTEM

Our 4-Step Process for Overseas Sourcing That Actually Works

Over 22 years of sourcing custom plastic components from China and other regions, we've built a repeatable system that eliminates the three mistakes above. Here is exactly how it works:

1

Factory Vetting & Relationship Building

We don't use sourcing agents or middlemen. We have direct, long-term relationships with vetted factories built over two decades. Every factory we work with has been audited, tested, and proven across multiple production runs. We know who is making your parts, how they work, and what their capabilities actually are — not just what their sales sheet says.

2

Spec Lock & Sample Approval Before Production

Before a single production part is made, we lock in your exact specifications and require approved samples. This step eliminates the most common cause of quality failures: miscommunication. Every detail — material, dimension, tolerance, finish — is confirmed in writing and physically verified before we authorize mass production.

3

In-Production Quality Control & Pre-Shipment Inspection

We don't wait for parts to arrive to find out if they're good. Our QC process includes audits during production and a full pre-shipment inspection before anything leaves the factory. We also order a calculated overage on every run so that when we pull defective parts, your order ships complete — no short shipments, no waiting for replacements.

4

US Warehouse Buffer Stock & Inventory Management

Once parts pass inspection, they ship to our US warehouse. We maintain reserve stock of every item we supply. This means when you place an order, we can ship immediately from stock — no waiting on overseas lead times. It also means a factory delay, shipping disruption, or holiday shutdown never stops your production line.

THE QC DIFFERENCE

Why We Handle Quality Control So You Never Have To

The quality control problem is where most overseas sourcing arrangements break down. When a shipment arrives with defective parts, the typical purchasing agent faces a painful choice: delay production while sending parts back, or pay employees to inspect every single unit at the dock.

Neither option is acceptable. Both cost you time and money you didn't budget for.

Alpine's QC Process — Three Layers of Protection

Layer 1: Sample Approval

Before mass production begins, physical samples are reviewed and approved against your exact specs. Nothing moves forward until samples pass.

Layer 2: In-Production Audit

During production, our team audits the run to catch any drift from spec before thousands of parts are made incorrectly.

Layer 3: Pre-Shipment Inspection

Before the shipment leaves the factory, every order is inspected. Defective parts are pulled. We order overage so your quantity is always fulfilled in full.

BY THE NUMBERS

22

Years sourcing for US manufacturers

90%

Customer retention rate over 10 years

3-Layer

QC process on every order

0

Production line stoppages for our customers

YOU'VE SEEN THE SYSTEM.

Now See It in Action With Your Own Parts.

The best way to evaluate any supplier is to hold their work in your hands. We'll send you free samples of our custom plastic components — no sales call required, no strings attached. Just our work, shipped to your door.

OPTION 1

Request Free Samples

We'll ship samples of past projects to your facility at no cost. See the quality before you commit to anything.

alpineelastomer.com/get-free-samples

OPTION 2

Book a Free Sourcing Consultation

Already sourcing parts yourself? Talk with our team about your current process — no obligation.

alpineelastomer.com/contact-us

"90% of our customers from 10 years ago are still with us. We don't just supply parts — we solve problems."

— Alpine Elastomer Products Team